

Company Profile

SJS

Creating
Possibilities

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Strategic Market Position

- Operates in the high value-add aesthetics market across multiple consumer-oriented end industries
- Multi-industry applications enhancing consumer products
- Focused on premium aesthetic products and innovative designs

Core Products and Technologies

- **Wide product range:** Decals, appliques/dials, overlays, logos/3D lux, aluminium badges, in-mold decoratives (IMD), optical plastics, cover glass & displays and lens mask covers for diverse applications
- **Innovation-driven:** In-house design and R&D capabilities

Operational Excellence

- Partner, co-creator and supplier of choice to several leading OEMs in the automotive and consumer durables industry
- Supplying globally from its facilities in Bengaluru, 2 in Pune & 1 at Manesar, Gurugram spread across 4,00,000+ sq. ft.



Rs 9,551 Mn
FY26 Revenue



29.6%
FY26 EBITDA margin



AA- (Positive)
Credit Rating
by ICRA



~3,500
Workforce



22
Countries served



4 Production facilities
(Bangalore, Pune [2], Manesar)
(+1 facility at Hosur under construction)



220+
Customer locations



>253 Mn
Parts supplied (FY26)



SJS | Longstanding history of design backed manufacturing excellence



Evolution into a leading design and aesthetics focused business

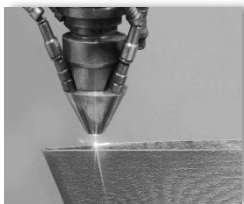


1987

SJS founded by three entrepreneurs

2006

Joint Venture with Serigraph, a US based commercial printing player



2010-14

New product addition in premium segment – 3D Lux etc.

2015

Everstone Capital acquired a majority stake; exit by Serigraph



2015-17

Entry into new product lines - IMD parts, aluminum & electro formed badges

2018

New manufacturing facility commissioned with 225,000 sq.ft. area and significant capacity boost



2019-20

Introduced premium / technologically advanced products (formed dials, Optical plastics, lens mask assemblies) and expanded PV customer base with new product range

2021

Exotech Plastics
Apr'21 - Acquisition completed to further complement product suite with addition of chrome products

In Nov-21, SJS went public & became the only listed company in India in this space



2023

Walter Pack India
July'23 - Acquired 90.1% stake in WPI. Focused on IMF, IML, IMD and IME technologies for automotive and appliance sectors

Aug'23 – Stake sale of ~30% by PE promoter Everstone Capital

2025

Entered Technology License cum Supply Agreement with BOE Varitronix Ltd, HongKong, for the optical bonding and assembly of automotive display systems in India



Strong Financial Performance

- FY26 - Achieved **25.6% YOY** revenue growth and **44.6% YOY PAT** growth, indicating robust performance
- Recorded **26 consecutive quarters of outperforming industry growth**
- Declared a **35% final dividend in FY26**, highlighting strong cash flow and profitability



Strategic Acquisition and Expansion

- **Successfully integrated and improving performance of WPI**, diversifying into the PV and consumer segments
- Increasing capacity at SJS Decoplast plant through **expansion and incurring an overall capex of ~Rs 1,000 Mn**
- Capex of **~Rs. 650 mn for Hosur facility and Rs 400- 450 Mn** for further expansion in SJS and to capitalize on new market opportunities.
- Inorganic growth is key driver of growth on back of strong cash flow generation and better management ability to integrate and expand



Competitive Edge

- **Sustained leadership in decorative aesthetics**, manufacturing 14 product categories and 17,500+ SKUs across 4 facilities
- **In-house design and R&D capabilities**, with continued development in new emerging technologies and enhancing product offerings



Operational Excellence and Margin Improvement

- Consistently maintaining strong EBITDA margins, **reaching 29.6% in FY26**
- Strategic **focus on high-value products** and services, which enhances margins and solidifies market position
- **Delivering robust return ratios – FY26 ROCE – 35.5% and ROE – 19.5%**



Growing Export Markets and Global Reach

- **Exports grew 60.5% YoY in FY26**, with considerable contributions from PV & consumer segments
- Established **presence in over 22 countries**, across 220+ customer locations
- Strengthening our sales force in Turkey, Brazil, Argentina, Columbia, South Korea and recently added Germany - exploring similar opportunities in other countries

Decals & Body Graphics



2D Appliques & Dials



3D Appliques & Dials



Overlays



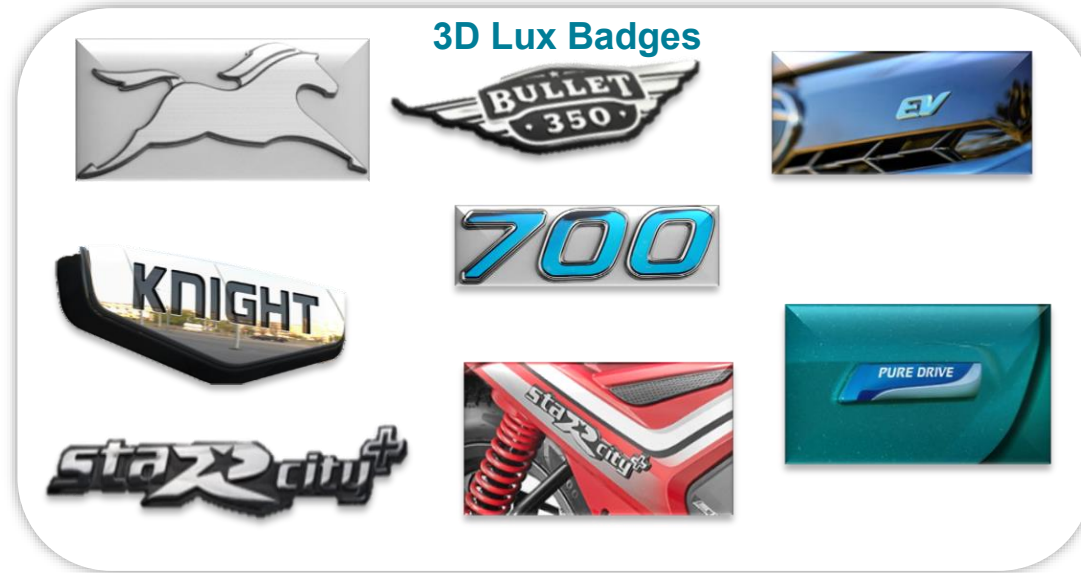
Aluminium Badges



Domes



3D Lux Badges



Aftermarket – “Transform”



Lens Mask Assembly



Optical Plastics



Chrome plated parts (Exotech)



In-Mold Decoration¹ (IMD)

IMD allows to decorate plastic parts in the injection moulding process, by transferring the inks and coating printed on the carrier film that runs through the cavity of the injection mould, leaving the intended designs printed on the injected part

In-Mold Forming² (IMF)

This technique is used to produce high-quality three-dimensional plastic parts with decorative finishes, which are robust and resistant to abrasion and wear

In-Mold Electronics² (IME)

IME allows hybridization of electronic components in films which, once thermoformed under high pressure, are introduced into the injection mould along with the decorative insert, providing decorated parts with electronic functionality

WPI Product Portfolio



Mid Panel



Logos



Gear Shift Bezels



FATC Bezel



Wheel Caps



Switch Plates

SJS Product Portfolio

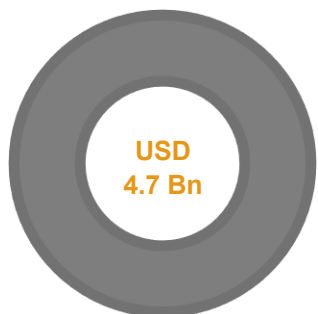


1. IMD/IML has been a part of SJS' product portfolio prior to the acquisition but formed a small part of total revenue. With WPI specializing in IMD/IML, IMF, and IME, SJS now has cutting edge capabilities in these high growth product segments. 2. IMF and IME are brand new additions, not present prior to the acquisition

Strong Positioning in a Growing Industry

Aesthetics industry expected to see robust growth¹

Global Market Size (2023)



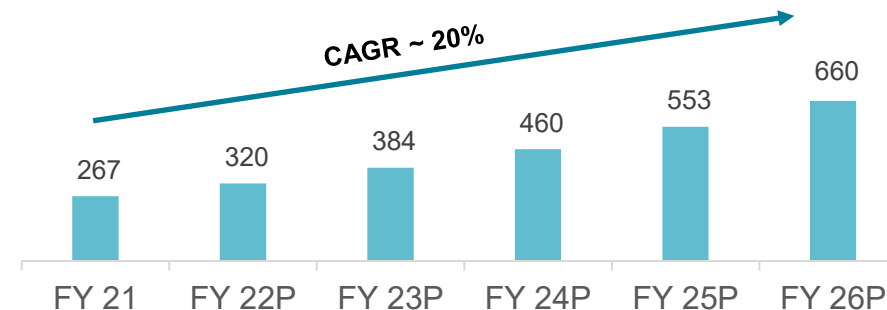
Global markets expected to witness healthy growth

Indian Market Size (FY25P)



Of the total, Chrome Plating comprises of ~95-100 Mn USD

Indian Aesthetics Market Growth (USD Mn)



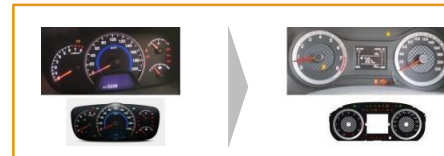
Organized Players are Well Positioned to Gain Further Market Share

Industry Growth Drivers

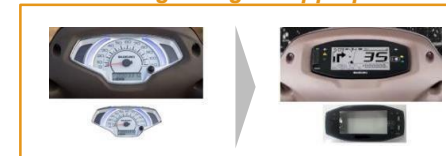
- ✓ Shift in preference to premium products due to rising disposable income and exposure to developed markets
- ✓ Strong growth in underlying application segments; aesthetics market expected to grow faster than underlying segments
- ✓ Increase in value content per OEM product
 - Increased penetration & intensity of aesthetic products
 - Advancement in technology & Powertrain agnostic products

Transition from traditional to premium products

2D to 3D Dials



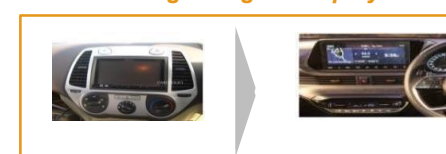
Analog to Digital Appliques



Traditional to Capacitive Touch Overlays



Analog to Digital Displays

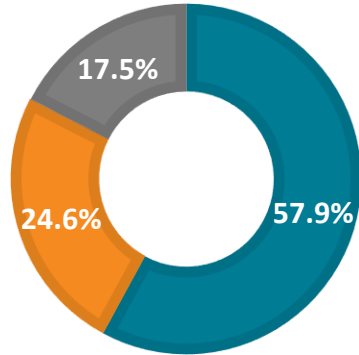


- ✓ Premium Products are extremely high value as compared to traditional products - Prices of 3D Dials are > 3x of 2D Dials

SJS | Serving marquee customers across diversified end industries

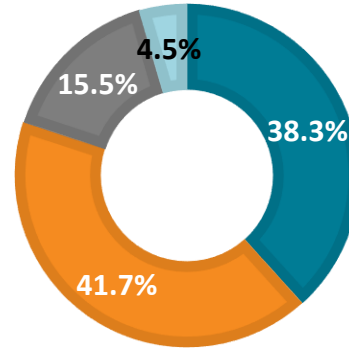


Revenue by Business (FY26)



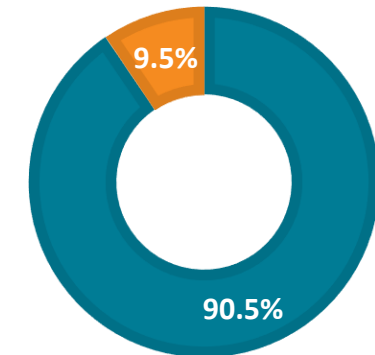
■ SJS ■ SJS Decoplast¹ ■ WPI

Revenue by End Segment (FY26)



■ 2W ■ PV ■ Consumer ■ Others

Revenue by Geography (FY26)



■ Domestic ■ Exports²

New generation products contributed 24%+ of consolidated revenue during FY26

Tenured, blue-chip customer base of leading OEMs across Auto and White Goods industries

Two Wheeler OEMs



Four Wheeler OEMs



Consumer Durables OEMs



✓ Average tenure of top 10 customers is over 20 years

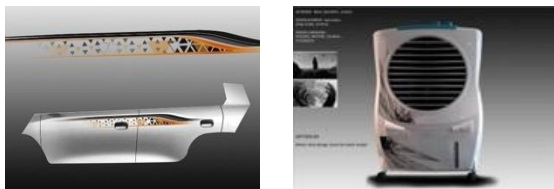
✓ Supplying to more than 18 EV customers

Note: 1) SJS Decoplast Private Limited erstwhile Exotech Plastics Private Limited; 2) Exports include Deemed exports – Deemed exports means products made for global customers for their plants out of India but is delivered to their Indian Purchasing Office

Innovative In-House Design & Styling Studio



- Partnered with leading OEMs to co-develop new designs and products
- Translating customer mood boards & themes into graphic design
- **70+ member team** of designers and stylists
- Experienced styling team works with the OEM marketing and design teams to conceptualize graphics for OEMs



Proven Capabilities in Product Development



- Clearly defined processes for new product development structured in phases from designing to launch
- **Design and Innovation Lab equipped with state-of-the-art equipment** such as 3D Printers & Eco Dome Badges Machine
- **Delivered 5+ new products** in the last couple of years involving precision printing capabilities



Strong Differentiator which has Resulted in Marquee Collaborations

Partnered with Maruti in designing graphics for the Swift, Ertiga and WagonR and **Tata Motors** for the Nexon model

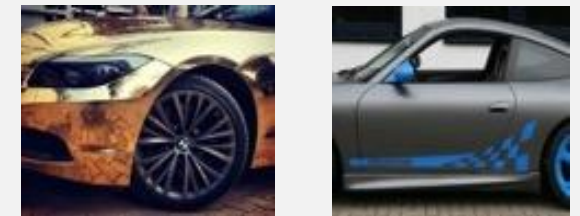
Swift Model without graphics → Co-designed Swift graphics



...and has also started a differentiated aftermarket offering in the "Transform" brand



Car Wrap styling concept for aftermarket



Manufacturing Facilities

1 Bangalore (SJS)

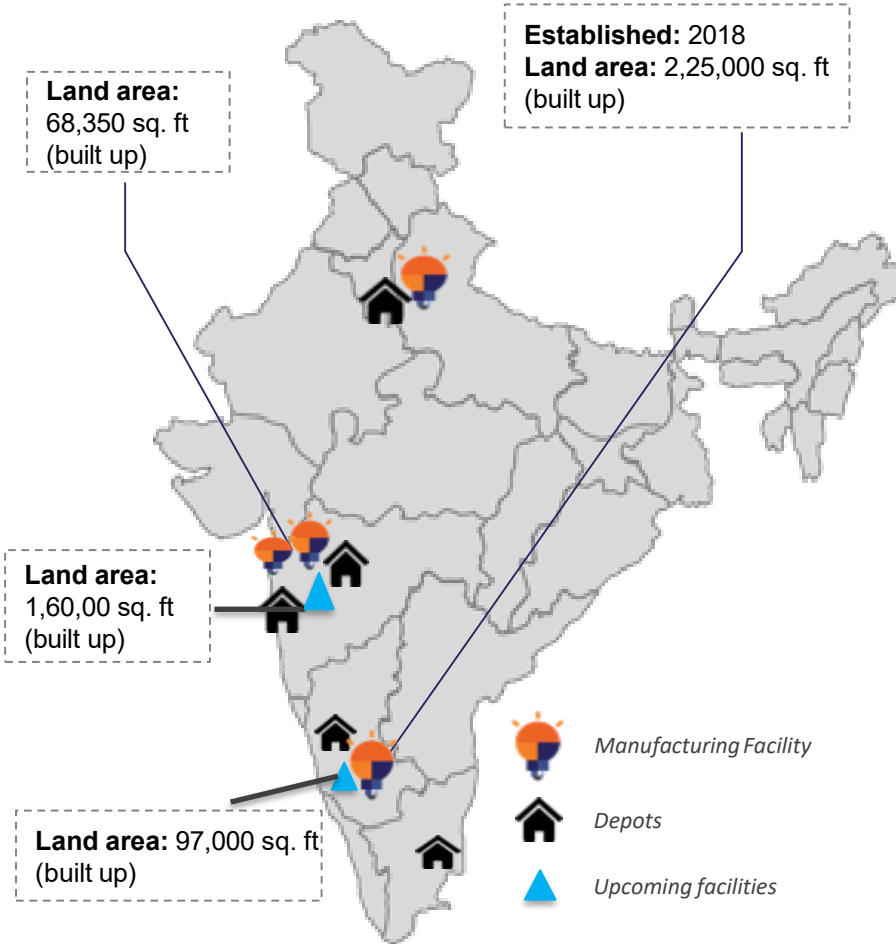
2 Pune - Chrome plating & IMD / IML/ IMF. Expansion at SJS Decoplast WIP

1 Manesar (Gurugram) IMD / IML/ IMF

1 plant upcoming at Hosur

> **>253 Mn Parts Supplied***

> **~ 17,500 SKUs***



4 manufacturing plants & 7 warehouses



Serving across 22 countries and 220+ customer locations

SJS Bangalore shifted manufacturing to a new plant in 2018: a world-class facility with end-to-end capabilities in-house



LEED Gold Certified



Facility located at Bangalore, Karnataka

ISO 9001 | IATF16949 | ISO 14001 | ISO 50001 | ISO 45001

Certified to demanding global regulatory, quality & manufacturing standards which are highly valued by customers

SJS | Experienced & Qualified Board Team (1/2)



K A Joseph

Managing Director – Promoter & Co-founder

- Over 35 years of experience in aesthetics printing business
- Leads the manufacturing operations for SJS and has spear-headed technological and product innovation over the years
- Also, a Director on the board of SJS Decoplast



Sanjay Thapar

Executive Director and Group CEO

- Over 35 years of experience in the auto industry
- Previously Group Chief Strategy Officer with Ashok Minda Group; MD of Minda Valeo Security Systems



Kevin K. Joseph

Executive Director

- Holds a bachelor's degree in mechanical engineering
- Previously worked with Tata Elxsi Limited as a senior design engineer



Roy Mathew

Executive Director at WPI

- Founded WPI in 2006 along with Walter Pack Spain; Extensive experience in various plastic technologies like IMF, IMD, Injection moulding, lighting etc.
- Prior to WPI, Roy worked with firms including Lumax Industries Ltd. & Tek electromechanicals Pvt. Ltd.

SJS | Experienced & Qualified Board Team (2/2)



Ramesh Chandra Jain
Non-Exec Chairman & Independent Director

- Over 40 years experience in the industry, of which 25 years worked in Eicher & retired as group vice chairman
- Received the Society of British Aerospace Companies Prize in Aircraft Production ,1972-73 from the Cranfield University



Veni Thapar
Non-Executive Independent Director

- Presently a Sr. Partner of V K Thapar & Company, Chartered Accountants. Also, a qualified Cost Accountant from ICAI
- Independent Director on the boards of Mazgaon Dock Shipbuilders Limited and Monedo Financial Services Private Limited



Matthias Frenzel
Non-Executive & Independent Director

- Holds a Diploma in Mechanical Engineering (material technology) from Technical College, Berlin & a Master's in Business Administration from Düsseldorf Business School GmbH
- Previously worked with Visteon Electronics Germany GmbH, S-Y Systems Technologies Europe GmbH and Johnson Controls GmbH

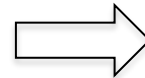


Anil Sondur
Non - Executive Independent Director at WPI

- 40+ years of experience in the industry, possessing immense expertise in business strategy, new business development/ expansion and product design & strategy
- Previously served as Executive VP at Tata Elxsi Ltd for 20+ years, Sr. Manager at Rolta India Ltd, and Sr. Marketing Executive at Nelco

Strengthening our Board with the appointment of an additional Independent Director, reinforcing our commitment to robust governance and strategic oversight

(w.e.f. 5th May 2026)



Randhir Singh Kalsi
Non-Executive Independent Director

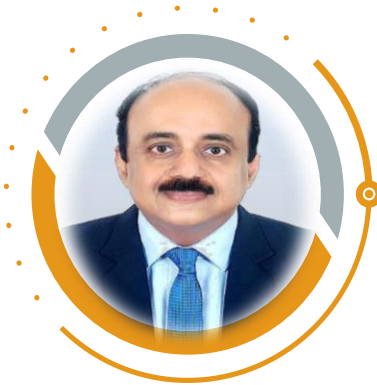
- Over four decades of experience at the forefront of the Indian automotive industry
- Previously worked with Telco (Tata Motors) & Maruti Suzuki
- Served as Chairman of ASSOCHAM National Council on Auto and Auto Ancillaries and in leadership roles with the Institute of Driving and Traffic Research (IDTR)



MAHENDRA NAREDI

Group Chief Finance Officer

- 25+ years of experience in financial management, key accounting & financial analysis, FP&A, fundraising, M&As, legal & compliances and strategy
- Previously worked in Minda Corp, GE and Wipro
- Bachelor's degree in Law & Commerce from Rajasthan University. Chartered Accountant and Company Secretary from ICAI and ICSI



RANJIT NAMBIAR

Group Chief Operations Officer

- 30+ years of diversified experience in chemicals, polymers/ plastics, consumer appliances, Automotive interior systems and EV component solutions.
- Previous leadership roles with Spark Minda, Tata Auto EV Components Solutions and IAC - India.
- Holds Post Graduate Dip. in Plastics Technology from Central Institute of Plastics Engg .& Tech.; a Bachelor's Degree in Science from Calicut University and a Transformational Leadership from IIM Ahmedabad



R. RAJU

Chief Marketing Officer

- 28+ years of experience in the field of marketing
- Previously worked with ITW India, ITW Signode India, Minda Corp etc.
- Holds a diploma in mechanical engineering from the Thiagarajar Polytechnic, Salem, and a post graduate diploma in marketing management and a masters degree in business administration



MANDEEP SINGH

Group Chief Information Officer

- 28+ years of experience in the field of IT
- He was the Founder and CEO of Nanatom Technologies and has previously held key roles at SJS, Spurthi Meditech (as CTO), and IndSwift Labs Ltd.
- He holds a Bachelor's degree in Computer Science & Engineering from Kuvempu University, Karnataka.

SJS | FY26 Awards & Achievements (1/3)



1



2



3



4



5



Won HERO Value leader Award & HERO VIDA award at Hero MotoCorp's Global Supplier Meet in Sep 2025



Green manufacturing excellence (GMEA) award 2025 from Futurescaper for developing a sustainable manufacturing organization



Good manufacturing practice (GMP) certification by TUV in June 2025



Won QCFI Awards in September 2025 – 7 awards for Kaizen and 1 award for Quality Circle



In Sep 2025, Certified as a Great Work-place in mid-size company category by Great Place to Work

SJS | FY26 Awards & Achievements (2/3)



6



7



SJS has been recognized as an **Emerging Sustainable Practices Organisation** at CII ESG Karnataka ESG Summit 2025



CII awarded SJS CFO, Mr. Naredi as the **Leading CFO of the Year 2024-25** in Auto and Auto Components sector



ACMA Kaizen award in Sep 2025 – Won 2nd position in Cost Savings



ACMA Kaizen award in Sep 2025 – Won 3rd position in Productivity & Improving Efficiency

8



9



10



11



SJS Chairman, Mr. Ramesh Jain, has been recognized as one of the **Top 10 Chairmen in India – 2025** by CEO Insights magazine



Awarded '**Working Capital - Plan of The Year**' award at the UBS Forums, 17th Edition, Future of Finance Summit & Awards 2025

SJS | FY26 Awards & Achievements (3/3)



12



13



15



17



16



14



SJS was ranked amongst the **Top 30 Mid- Size India's Best Workplaces in Manufacturing in 2026** by **Great Place to Work**. This marks our 6th consecutive year receiving the "Great Place To Work" Certification Award



SDPL was awarded for **Excellence in Quality Performance by John Deere** at their ISG Pune Supplier Conference



SJS won Platinum award for Excellence in New Product Design and Development and Localization at **ACMA's Excellence Awards – 11th Technology Summit** at Bangalore



Mr. Mahendra Naredi, CFO of SJS Group, has been honored with the **CFO of the Year Award at the CFO Impact Awards 2026**—a testament to the company's strong financial discipline and strategic excellence



SJS won **3rd position at ACMA's 15th Regional SMED Competition** at Bangalore



SJS was awarded as the **Fastest Growing Engineering Companies Award** by SME (Smart Manufacturing & Enterprises), Mumbai



Environmental

- Entered an agreement with DB Renewables Pvt. Ltd for supply of **2 MW wind power**
- Supply started from **Surya Urja 1 for ~3 MW solar power** at SJS
- **4.65 MW power supply started** for SJS Decoplast & WPI from Amplus
- Planning to implement electric buses for employee commuting to enhance our sustainability efforts



93.1% SJS Standalone
67.7% SJS Group

Renewable Energy Consumption (FY26)



Social

SJS contributed towards various social cause:

- **Let's Feed the Needy** to provide home cooked food to the needy at Orphanages and old age homes
- **Different Art Center** to educate and empower specially-abled children
- **CBCI Society** for medical education & for providing medical aid to the underprivileged



11.1 hrs

Average training hrs per employeē



19.1%

Women Workforce *



Governance

- Established robust risk management framework for mitigating risks
- Board committees ensure effective management and governance
- Achieved ISO 50001 certification for energy management
- SJS is in the process of implementing ISO 27001 for ISMS (Information Security Management System) Certification



7.4%

Female Managers *



Professional Management

* As per FY26 (consolidated)

SJS received ESG rating of 70.4 (Good) from SES ESG Research and 74 (B+ and Very Good) from CFC Finlease

Launch of Pink Line - we reaffirm our commitment towards women's empowerment, inclusion and safety at the workplace



Pink Line Initiative Equal Rights, Equal Power

What is Pink Line

- Dedicated production area for women
- Trained women operators for inspection
- Encourage mutual respect and teamwork among women's

Purpose

- Promote women empowerment on shopfloor Initiative to intended to promote gender diversity
- Encourage skill development and leadership in Women
- Provide equal opportunity
- Inclusive and progressive workplace culture



Contributed to **Let's Feed the Needy** to provide meals to needy and homeless people; at orphanages & old age homes



Changemakers of Kanakkapura Road Association - Funding support for **CCTV surveillance initiative** for Kanakkapura Road



Contributed to Rotary Club of Coimbatore Metropolis Trust for **Project Hope After Fire** for treatment of burn injuries for underprivileged patients across India



Different Art Centre, educates & empowers specially-abled children and provides training to showcase their skills before a wide audience



Contribution to Varchass Seva Trust - **Empowerment of 380 women** through tailoring, computer training and beautician courses at 2 locations - Pune & Bangalore



Healthcare Infrastructure - Basic amenities donations to government hospitals



Sponsoring Mr. Kumar Manikandan, a Paralympic Athlete to represent India on global sports platforms



Distributed 5 tricycles to the specially-abled people in Bangalore



Contribution towards CBCI Society for Medical Education to provide medical treatment to poor and needy



Installed 10 RO plants of 250 LPH at Gadag and Raichur for poor and underprivileged people



Planted 2,750 trees at Tree Plantation Drive at Gauri Bidnur location, near Bangalore



At the core of our ethos lies a steadfast commitment to embedding environmental, social, and governance principles into our operations.

CRISIL upgrades ESG Rating – Company's ESG score improved

Click to access ESG Profile

The screenshot shows the ESG disclosure platform interface with several callouts:

- Map our ESG framework with 35+ different frameworks**: Points to the dropdown menu for selecting frameworks.
- Download ESG data**: Points to the download icons for Excel and PDF.
- Access to ESG factsheet**: Points to the 'Factsheet' tab in the navigation bar.
- Search for keywords**: Points to the search bar.
- Over 12 factors and 400+ KPI**: Points to the dropdown menu listing various ESG factors.

The screenshot shows the SJS website home page with the following elements:

- SJS Logo** and navigation menu: CREATING POSSIBILITIES, COMPANY, PRODUCTS, MANUFACTURING, CUSTOMERS, INFRASTRUCTURE, QUALITY, INVESTORS, ESG, CONTACT US.
- Manifesto**: A graphic of a lightbulb with the text: "We travel at the speed of thought, Dreaming up the new, Opening up imagination, To close the gap between Thinking and doing, So that we can turn Today's possibilities Into tomorrow's reality."
- Footer**: MANIFESTO, VISION & MISSION, DESIGN LAB.

SJS Enterprises ESG Profile Link ([Click Here](#))

<https://www.sjsindia.com/>

Financial Performance

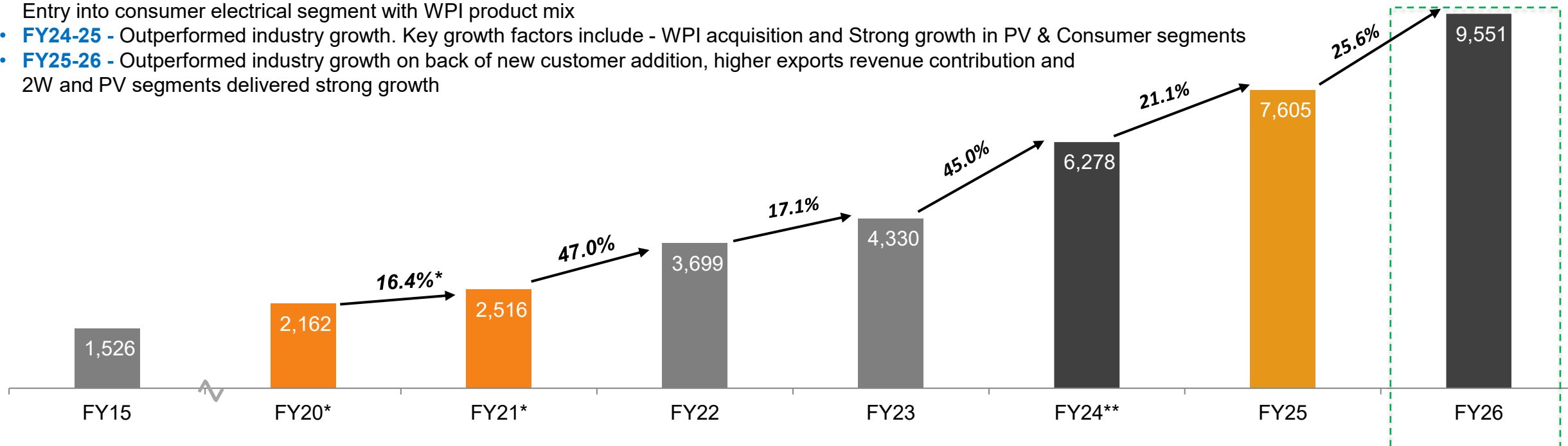
SJS

Creating
Possibilities

10-year Revenue CAGR of 17.4%, showcasing consistent growth and indicating the company's strong market position

Revenue from operations (INR in Mn)

- **FY20-21** - Outperformed the industry despite covid headwinds, with a 16%+ growth. Revenue growth driven by traditional products such as Decals, 2D dials and Overlays and from customers such as Samsung, Honda, Visteon, Whirlpool, etc.
- **FY21-22** - Growth was led via organic as well as inorganic route, wherein SJS acquired Exotech, adding ~INR 1000 Mn to the revenue in FY22. Organic growth driven by products such as 3D dials and Logos. Key customers contributing to revenue growth were M&M, Visteon, Samsung, Honda, John Deere, TVS, etc
- **FY22-23** - Company continues to outperform the industry. Key growth factors include - Realisation of synergies & cross-selling of Chrome parts with SJS customers; Recovery in PV demand; Entry in lucrative segment of premium FMCG and EV
- **FY23-24** - Delivered better than industry growth. Key growth factors include - WPI acquisition; Strong growth in 2W & PV segments; Entry into consumer electrical segment with WPI product mix
- **FY24-25** - Outperformed industry growth. Key growth factors include - WPI acquisition and Strong growth in PV & Consumer segments
- **FY25-26** - Outperformed industry growth on back of new customer addition, higher exports revenue contribution and 2W and PV segments delivered strong growth



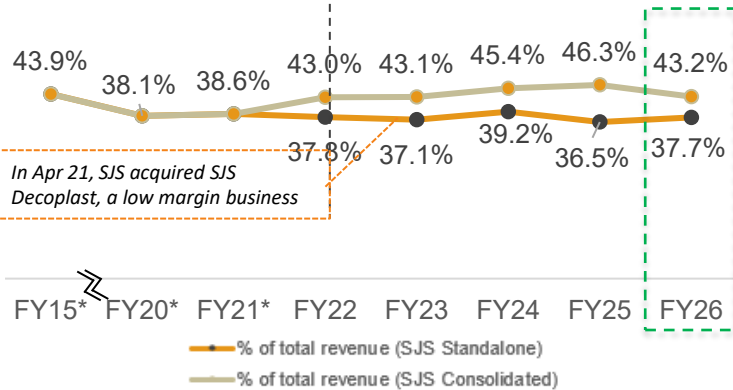
*SJS Standalone

1. FY22 SJS Standalone growth was 6.4%

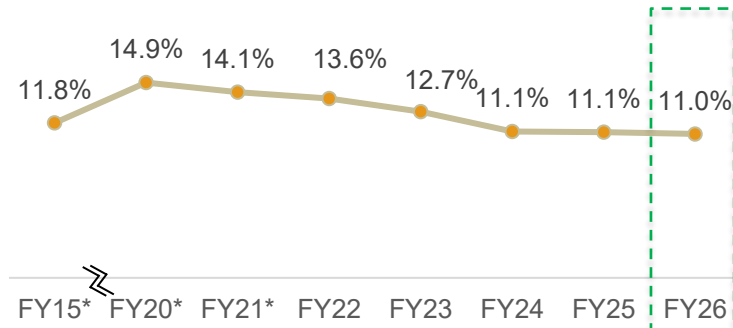
**& FY24 includes 90.1% consolidation for WPI from July'23 onwards

Strong cost control and consistently maintaining best in class margins

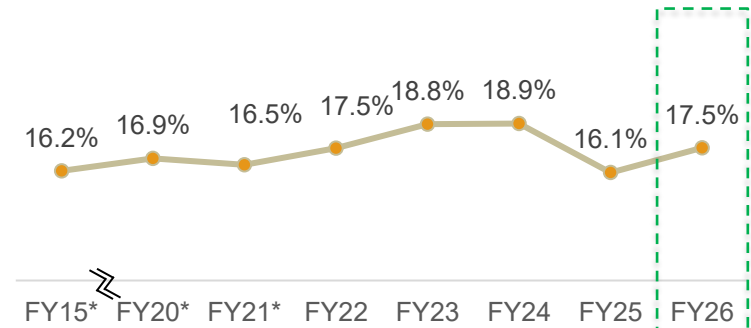
Material Cost (%)



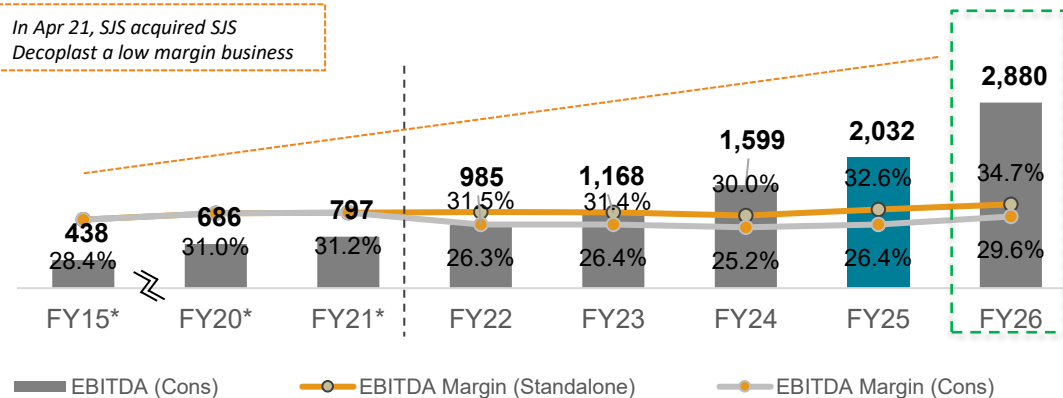
Employee Cost (%)



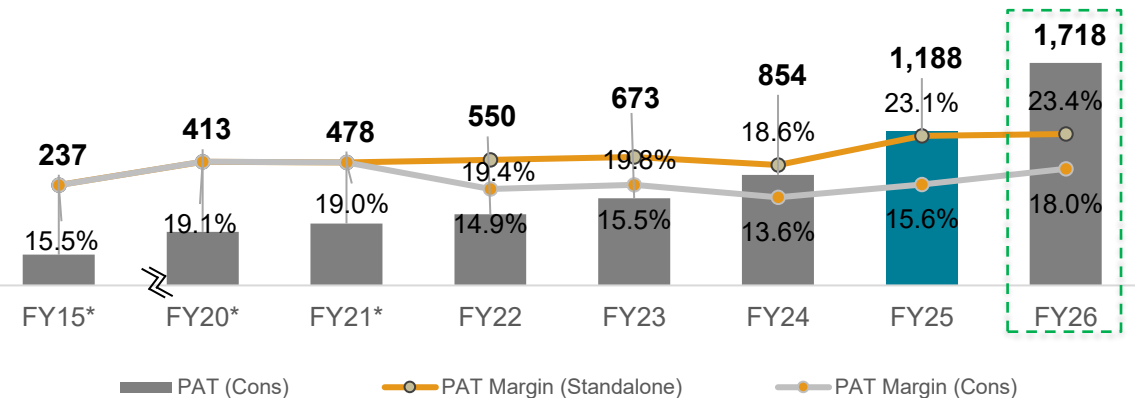
Other Expenses (%)



EBITDA² (INR Mn) & EBITDA Margin



PAT (INR Mn) & PAT Margin

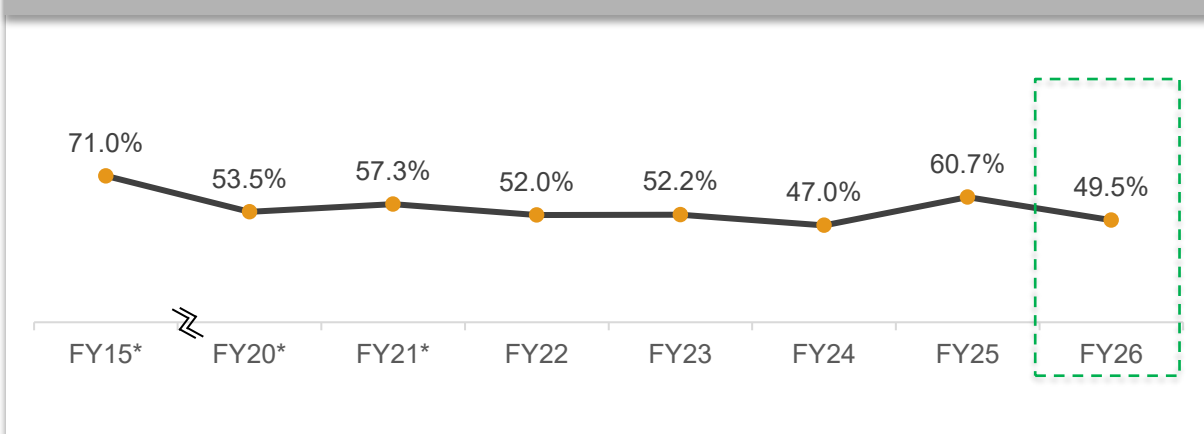


*SJS Standalone

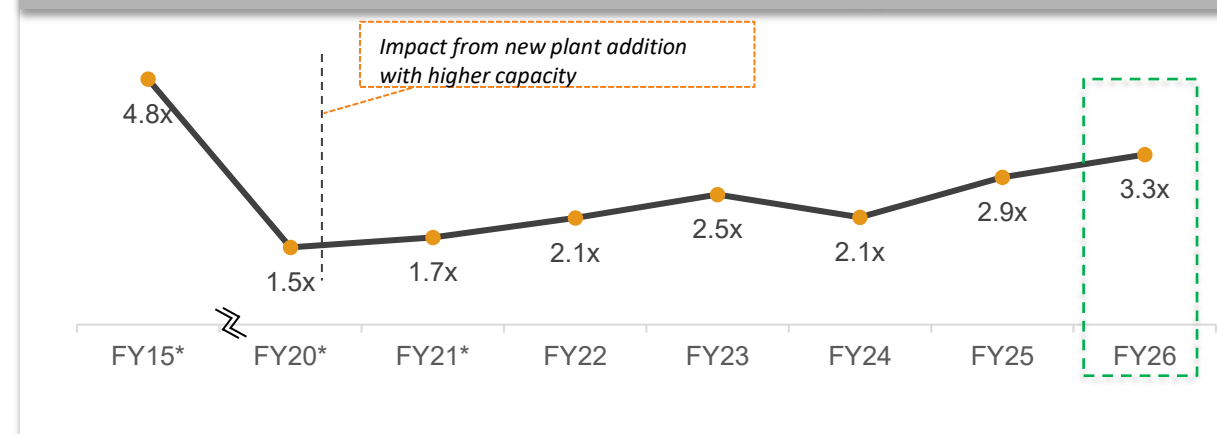
- Other expenses include power/fuel expenses, freight charges, contract labour charges, SG&A expenses, etc; Marginal increase in other expenses from FY21 onwards due to an increase in contract labour charges, provision for doubtful debts, legal & professional and travel & conveyance expenses
- EBITDA includes other income

Strong business model generating consistent cash flows and delivering robust return ratios

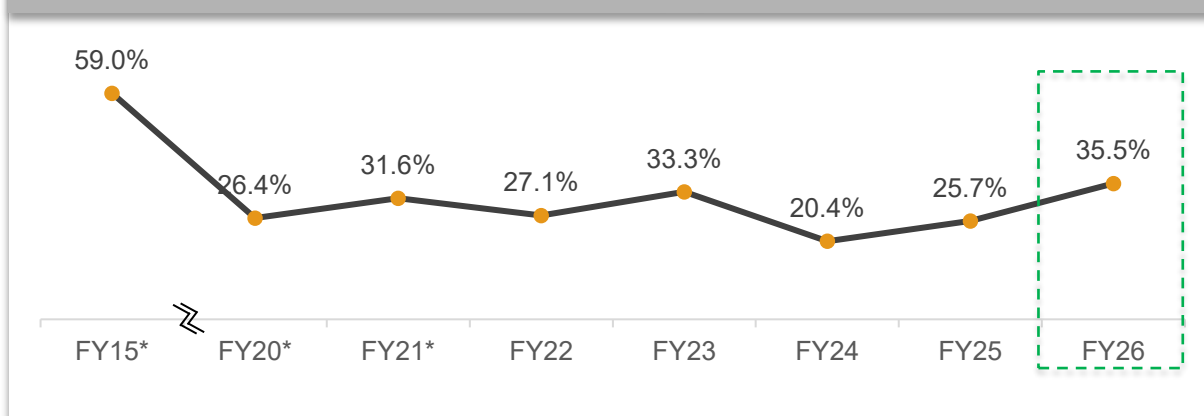
FCFF / EBITDA %[^]



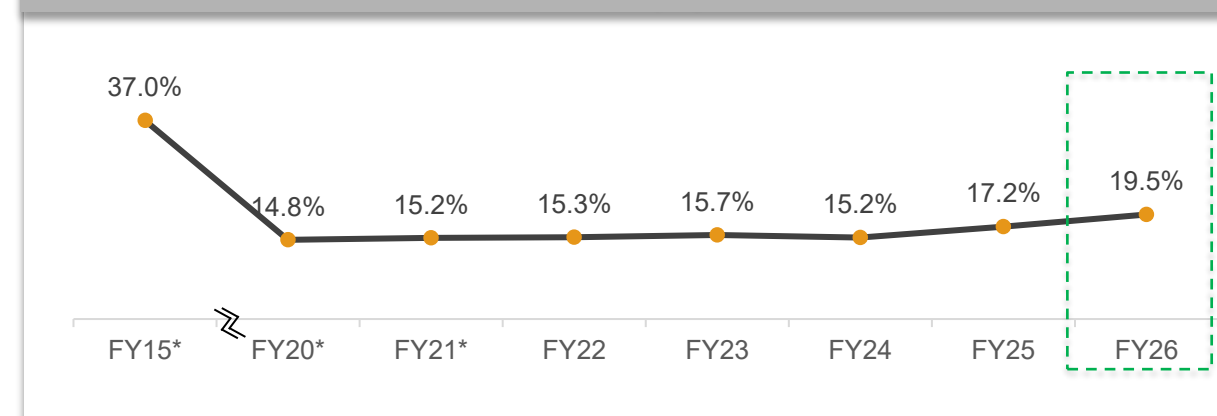
Fixed Asset Turnover Ratio (x)



ROCE# (%)



ROE* (%)



*SJS standalone; #ROCE = EBIT / (Total assets - cash, bank & investments - current liabilities); *ROE= PAT/Shareholder's funds; ^FCFF = PAT + Non cash charges - Changes in Working capital - Capex

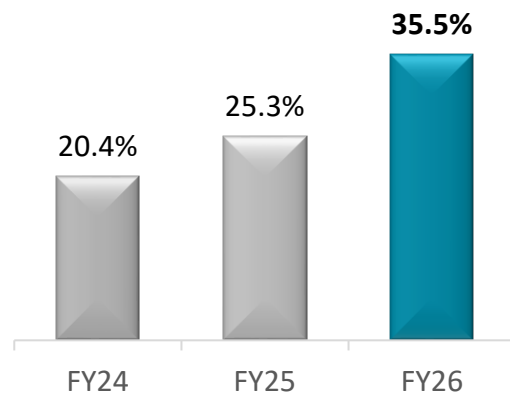
SJS | FY26 Capital Structure and Returns



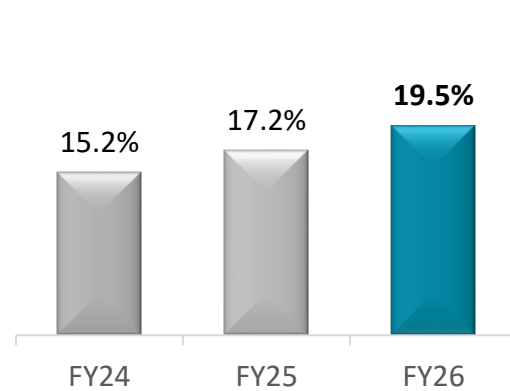
(Rs. Mn.)	FY24	FY25	FY26
Long Term Debt	400	0	0
Short Term Debt	283	158	77
Total Debt	683	158	77
Less: Cash & Cash Equivalents	551	1,150	2,514
Net Debt / (Cash)	133	(992)	(2,437)
Total Equity	5,616	6,892	8,810

- **ICRA upgraded SJS long term funds rating to AA- (Positive) from AA- (Stable)**
- **Strong cash flow** generation to support expansion initiatives
- **Consistently delivering robust ROCE and ROE performance. Our ROE and ROCE improved to 19.5% and 35.5%**
- SJS continues to deliver **strong financial performance**, creating **long term shareholder value**

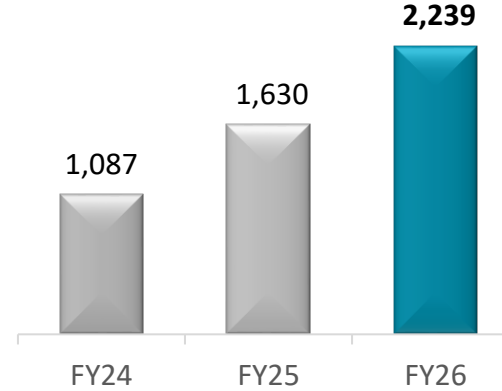
Return on Capital Employed (%)



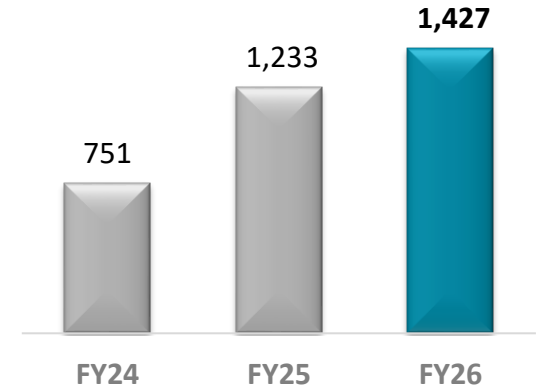
Return on Equity (%)



CFO (Rs. Mn)



FCFF (Rs. Mn)



Note: FY24 related figures are consolidated incl 9 months of WPI acquisition

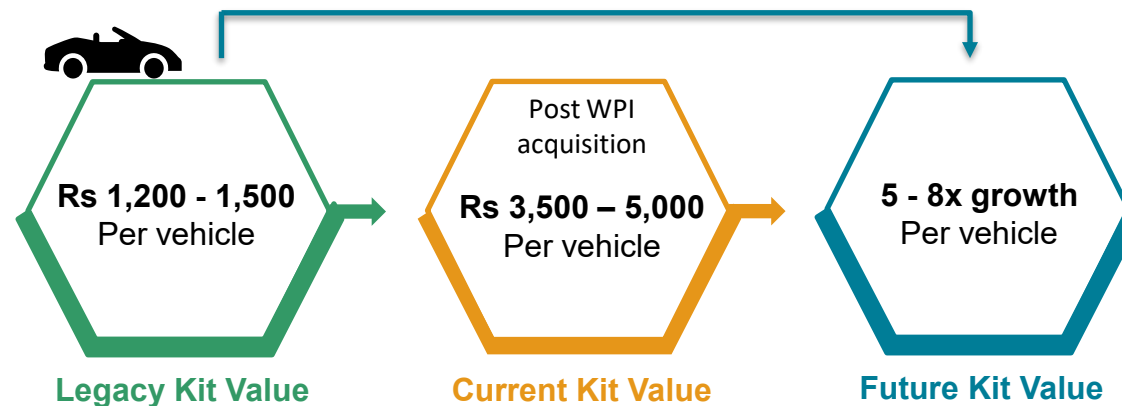
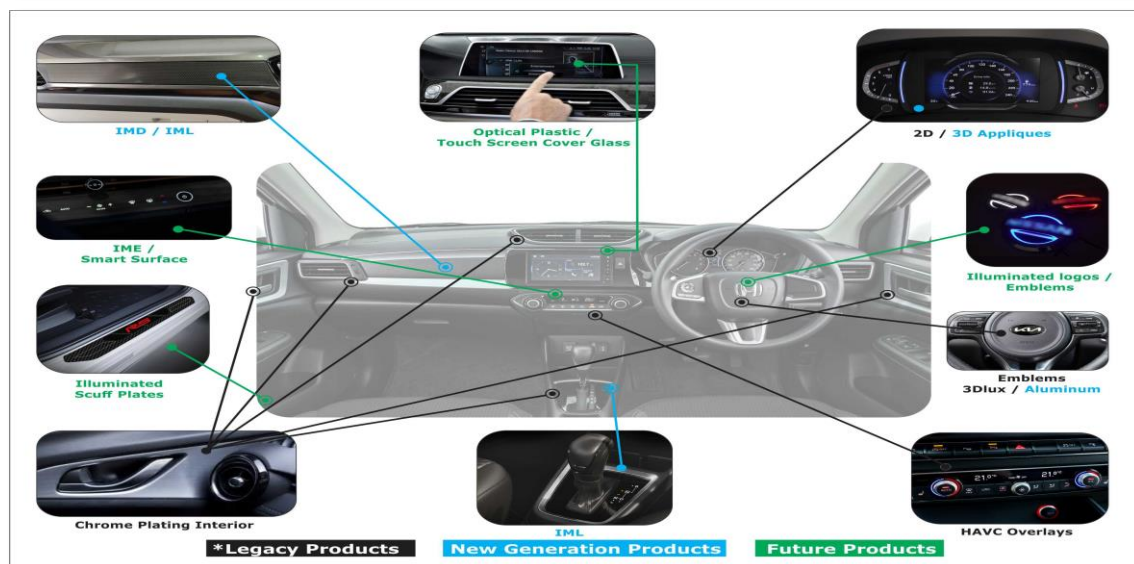
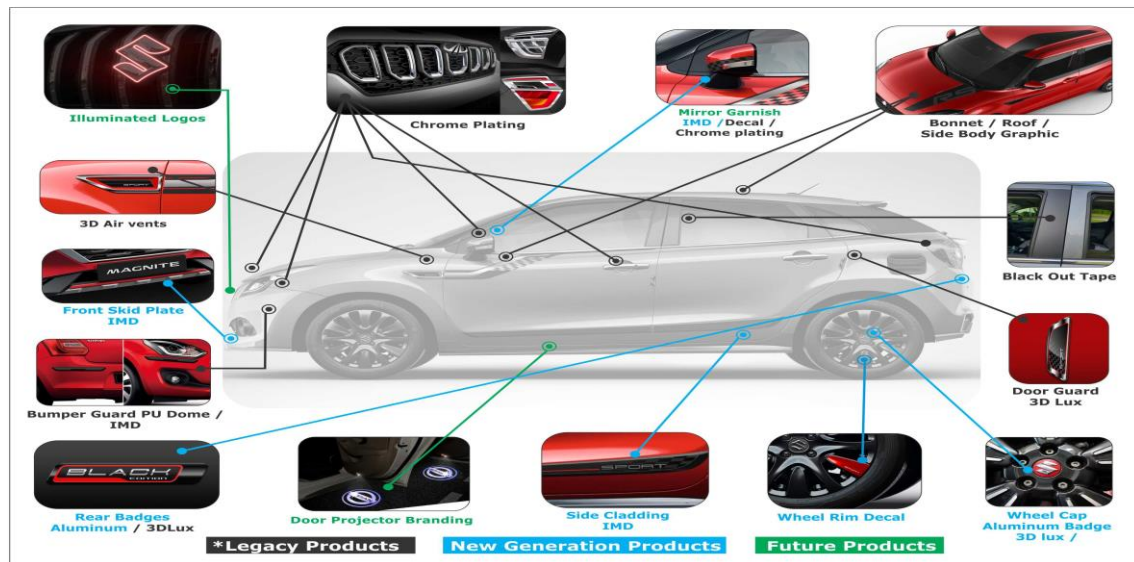
Future Growth Outlook

SJS

Creating
Possibilities

SJS | Development & Delivery of New Product Pipeline Remains at the Core of SJS (1/2)

Driven by premiumization, new age aesthetic products to drive realization increase across categories



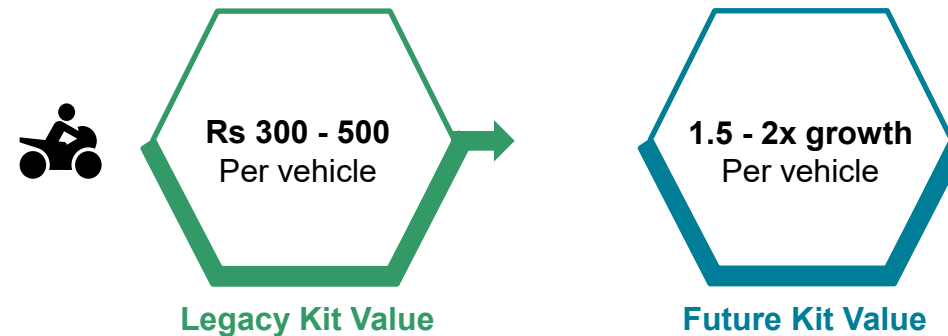
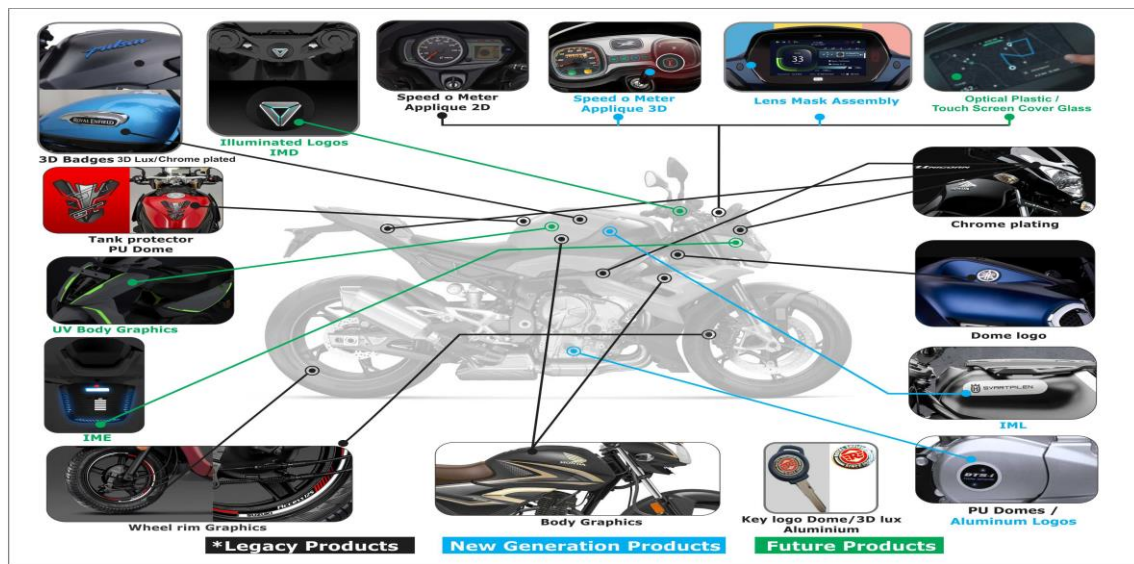
SJS' New Age Products (PV: Select Examples)



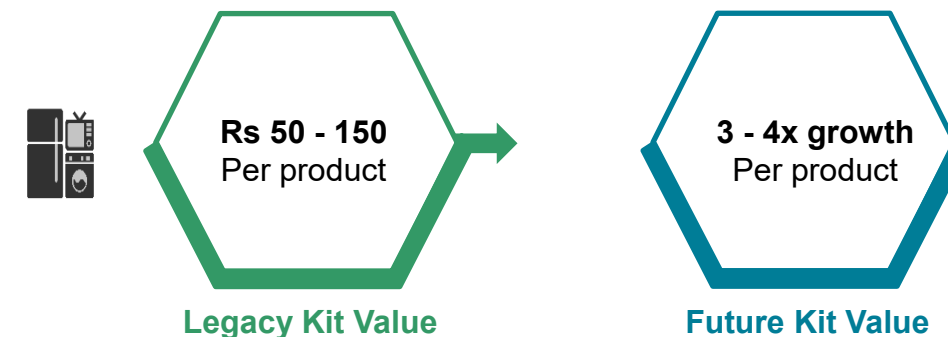
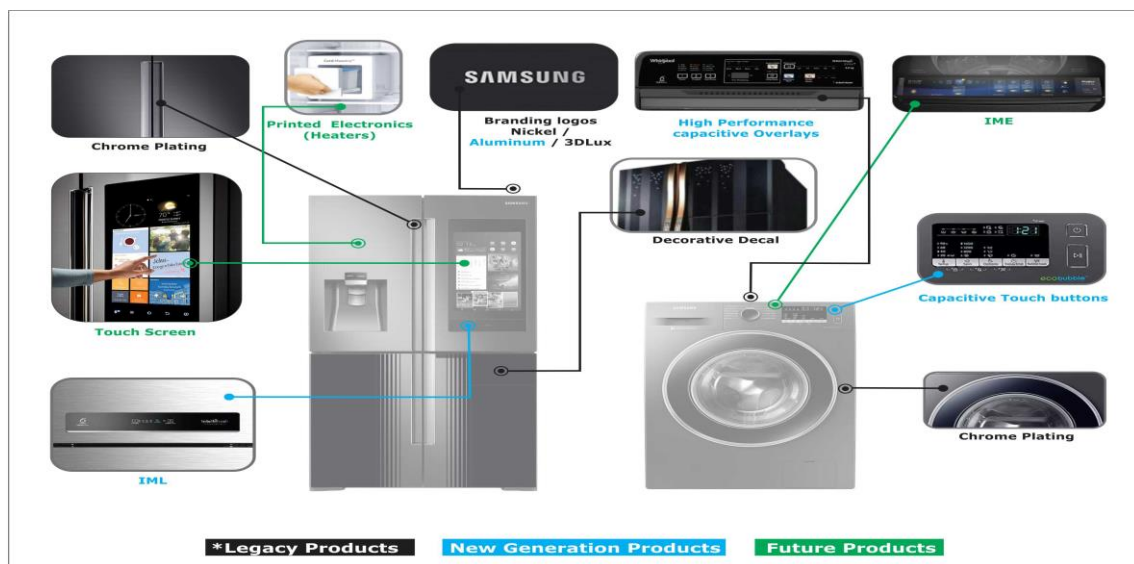
✓ SJS Decoplast & WPI acquisitions have added chrome parts & IMD/IML/IMF parts - key ingredients in the design of modern PV's

SJS | Development & Delivery of New Product Pipeline Remains at the Core of SJS (2/2)

Driven by premiumization, new age aesthetic products to drive to realization increase across categories



SJS' New Age Products (2W: Select Examples): Optical plastics/touch screens, aluminium logos, illuminated logos (WPI)



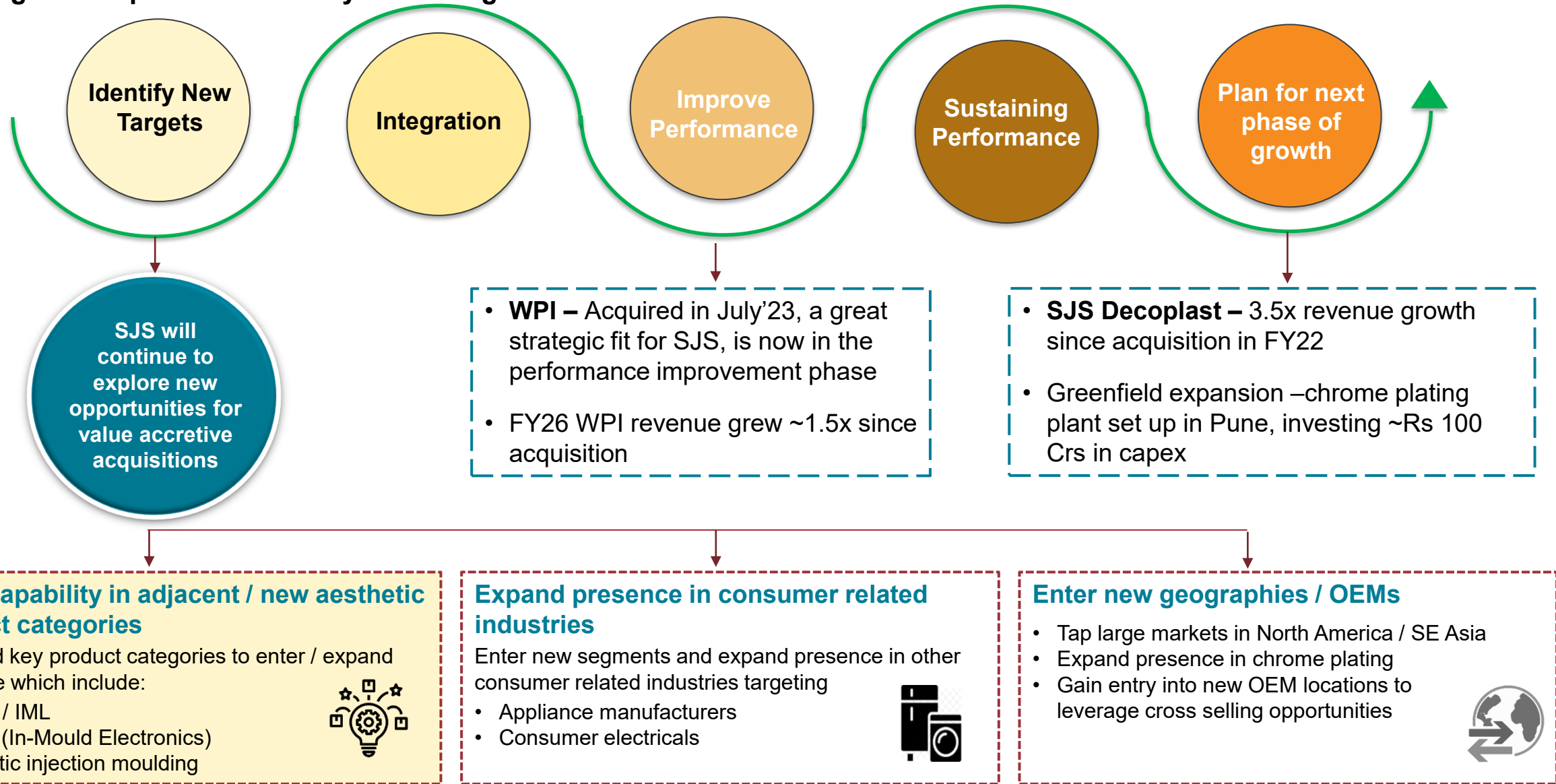
SJS' New Age Products (CD: Select Examples): Optical glass / touch screens, IMD/IML overlays, printed electronics (WPI)



SJS | Inorganic Growth Expected to Boost Organic Growth Trajectory

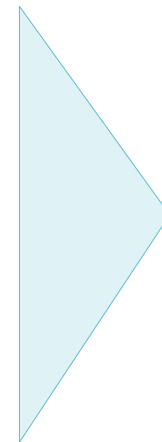


Merger & Acquisitions is a Key Pillar for growth



- **SJS to continue its strong financial performance trajectory**
- **SJS expects to outperform the underlying industry growth by 1.5 - 2x** on account of :
 - Premiumisation + Building Mega OEM Accounts + Exports = **Higher than industry sales growth for SJS**
 - Business breakthrough with **new large OEMs and locations** leading to significant business growth
 - **Current order book to be executed in FY27 is over 85% of FY27 forecasted revenue**
- **Continue to maintain robust margin profile of business for FY27**

FY26 Performance (INR Mn) ¹		YoY Growth %
Revenue	9,550.7	25.6%
EBITDA	2,879.6	41.7%
<i>EBITDA Margin</i>	29.6%	
PAT	1,718.0	44.6%
<i>PAT Margin</i>	18.0%	



- Continue to maintain robust EBITDA margins
- Cash and Cash Equivalents were at **Rs 2,513.9 Mn** with **Net Cash at Rs 2,437.1 Mn** as on 31st Mar'26
- **High cash flow generating company.**
Cash flow from operations is 77.7% of EBITDA

THANK YOU

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